

# Condensed Consolidated Interim Financial Statements 31 March 2016



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# The Board of Directors' and CEO's Report

Marel is a leading global provider of advanced equipment, systems and services for the poultry, fish and meat industries. Marel has offices and subsidiaries in over 30 countries and a global network of more than 100 agents and distributors.

The Condensed Consolidated Interim Financial Statements for the three-month period ended 31 March 2016 comprise the financial statements of Marel hf. ("the Company") and its subsidiaries (together "the Group"). The Condensed Consolidated Interim Financial Statements are prepared in accordance with IAS 34 Interim Financial Reporting and should be read in conjunction with the Group's Annual Consolidated Financial Statements as at and for the year ended 31 December 2015. The Condensed Consolidated Interim Financial Statements do not include all of the information required for a complete set of IFRS financial statements. However, selected explanatory notes are included to explain events and transactions that are significant to understand the changes in the Group's financial position and performance from year end 2015.

### Operations in the three-month period ended 31 March 2016

MPS Holding III B.V. ("MPS") and its subsidiaries were acquired with effective date 29 January 2016. In 2015, total revenues of the acquired business amounted to EUR 158 million and profit from operations was EUR 33 million (profit from operations is based on management estimates). Further information is provided in Note 22 of the Condensed Consolidated Interim Financial Statements. The comparative information for 2015 is not adjusted as a result of this acquisition.

The bridge from adjusted result from operations to result from operations as shown in the Consolidated Statement of Comprehensive Income is as follows:

	YIU	עוץ
	2016	2015
Adjusted result from operations	31,123	23,837
Adjustment for refocusing costs	=	(7,593)
Adjustment for amortization of acquisition-related intangible assets	(4,547)	-
Result from operations	26.576	16.244

The pro forma revenues for Marel, including MPS for the full quarter, are EUR 234 million for Q1 2016 and EUR 244 million for Q1 2015. The pro forma adjusted results from operations for the same periods are EUR 35.2 million or 15.1% of revenues for Q1 2016 and EUR 35.2 million or 14.4% of revenues for Q1 2015.

The increase in adjusted result from operations is mainly due to increased revenue and profitability in the Meat segment.

Marel entered into a EUR 670 million facilities agreement with eight international banks, led by ING bank, Rabobank and ABN Amro. The facility converts the previous facility into an all senior facility, extends the term to 2020 as well as provides funds for the acquisition of MPS. Further details available see Note 17.

The order book amounted to EUR 340 million as at 31 March 2016 compared to a pro forma order book of EUR 320 million as at 31 December 2015.



### Statement by the Board of Directors and the CEO

According to Board of Directors', and CEO's best knowledge, the Condensed Consolidated Interim Financial Statements give a true and fair view of the consolidated financial performance of the Group for the three-month period ended 31 March 2016, its assets, liabilities and consolidated financial position as at 31 March 2016 and its consolidated cash flows for the three-month period ended 31 March 2016.

Further, in our opinion the Condensed Consolidated Interim Financial Statements and the endorsement of the Board of Directors and the CEO give a fair view of the development and performance of the Group's operations and its position and describe the principal risks and uncertainties faced by the Group.

The Board of Directors and the CEO have today discussed the Condensed Consolidated Interim Financial Statements of Marel hf. for the three-month period ended 31 March 2016 and ratify the Condensed Consolidated Interim Financial Statements of Marel hf. for three-month period ended 31 March 2016 with their signatures.

Garðabær, 25 April 2016

**Board of Directors** 

Ásthildur Margrét Otharsdóttir Arnar Þór Másson Ann Elizabeth Savage Ástvaldur Jóhannsson Helgi Magnússon Margrét Jónsdóttir Ólafur S. Guðmundsson

Chief Executive Officer

Árni Oddur Þórðarson



# **Consolidated Statement of Comprehensive Income**

		YTD	YTD
		2016	2015
D	Notes	000 004	000 044
Revenues	5 7	220,631	209,311
Cost of sales	7_	(128,024)	(127,847)
Gross profit		92,607	81,464
Selling and marketing expenses	7	(30,452)	(28,111)
Research and development expenses	7	(15,307)	(15,886)
Administrative expenses	7	(15,806)	(13,619)
Other operating income / (expenses)	7_	81	(11)
Adjusted result from operations *)	5	31,123	23,837
Total refocusing costs	6	-	(7,593)
Total amortization of acquisition-related intangible assets	22 _	(4,547)	-
Result from operations		26,576	16,244
Finance costs	8	(9,080)	(3,491)
Finance income	8	132	3,479
Net finance costs	8	(8,948)	(12)
Result before income tax		17,628	16,232
Income tax	9	(3,876)	(3,612)
Profit (loss) for the period	_	13,752	12,620
Items that are or will be reclassified to profit or loss:  Currency translation differences		(1.333)	239
Cash flow hedges		(343)	(71)
Income tax relating to cash flow hedges	_	105	34
Other comprehensive income / (loss) for the period, net of tax	_	(1.571)	202
Total comprehensive income for the period	=	12.181	12.822
Profit (loss) attributable to Shareholders of the Company	=	13,752	12,620
Comprehensive income attributable to Shareholders of the Company	_	12,181	12,822
Earnings per share for result attributable to Shareholders of the Company during the period (expressed in EUR cent per share):  - basic	10 10	1.93 1.92	1.73 1.73
Earnings per share for total comprehensive income attributable to Shareholders of t Company during the period (expressed in EUR cent per share):	he		
- basic	10	1.71	1.76
- diluted	10	1.70	1.76

<sup>\*)</sup> Adjusted result from operations: for 2016 this means adjusted for amortization of acquisition-related intangible assets and for 2015 adjusted for refocusing costs.



# **Consolidated Statement of Financial Position**

ASSETS	Notes	31/03 2016	31/12 2015
Non-current assets			
Property, plant and equipment	11	109,172	89,005
Goodwill	12	634,542	389,407
Other intangible assets	12	300,387	107,018
Trade receivables		337	443
Deferred income tax assets	13 _	9,539	10,029
		1,053,977	595,902
Current assets	4.4	440.042	00 000
Inventories	14	118,813	99,382
Production contracts		40,559	17,261
Trade receivables	15	114,808	99,696
Assets held for sale	15	39,914	3,799 29,139
Other receivables and prepayments		· ·	•
Cash and Cash equivalents	_	31,273 345,367	92,976 342,253
		•	342,233
Total assets	=	1,399,344	938,155
Capital and reserves attributable to shareholders of Marel hf.  Share capital	16 16 16 16	6,544 294,076 (2,759) (3,913) 169,924 463,872	6,445 277,919 (2,521) (2,580) 167,476 446,739
Non-current liabilities			
Borrowings	17	493,157	217,287
Deferred income tax liabilities	13	67,064	15,943
Provisions	18	6,576	6,943
Derivative financial instruments	19_	8,859	3,057
Current liabilities		575,656	243,230
Production contracts		142,124	78,330
Trade and other payables		170,594	139,227
Derivative financial instruments		100	-
Current income tax liabilities		5,532	3,221
Borrowings	17	24,140	18,449
Provisions	18 _	17,326	8,959
		359,816	248,186
Total liabilities		935,472	491,416
Total equity and liabilities	=	1,399,344	938,155



# **Consolidated Statement of Changes in Equity**

	Attributable to Shareholders of the Company					
	Share capital	Share premium *	Hedge reserve	Translation reserve	Retained earnings	Total equity
Balance at 1 January 2015	6,664	311,748	(3,974)	(618)	113,678	427,498
Profit (loss) for the period  Total other comprehensive income			(37)	239	12,620	12,620 202
Transactions with owners of the Company Treasury shares purchased Treasury shares sold Treasury shares, transaction costs Value of services provided Value of services provided released	(54) 28	(5,960) 1,762 (9) 21 (272)			261	(6,014) 1,790 (9) 21 (11)
Dividend					(3,484)	(3,484)
	(26)	(4,458)	(37)	239	9,397	5,115
Balance at 31 March 2015	6,638	307,290	(4,011)	(379)	123,075	432,613
Profit (loss) for the period  Total other comprehensive income  Transactions with owners of the Company			1,490	(2,201)	44,076	44,076 (711)
Treasury shares purchased  Treasury shares sold  Treasury shares, transaction costs  Value of services provided	(230) 37	(31,751) 2,578 (49) 228			995	(31,981) 2,615 (49) 228
Value of services provided released	(193)	(377) (29,371)	1,490	(2,201)	325 44,401	(52) 14,126
Balance at 31 December 2015	6,445	277,919	(2,521)	(2,580)	167,476	446,739
Profit (loss) for the period  Total other comprehensive income			(238)	(1,333)	13,752	13,752 (1,571)
Transactions with owners of the Company Treasury shares sold Treasury shares, transaction costs Value of services provided Dividend	99	16,165 (14) 6			(11,304)	16,264 (14) 6 (11,304)
	99	16,157	(238)	(1,333)	2,448	17,133
Balance at 31 March 2016	6,544	294,076	(2,759)	(3,913)	169,924	463,872

<sup>\*)</sup> Includes reserve for share based payments as per 31 March 2016 of EUR 872 (31 December 2015: EUR 864).

### **Dividends**

In March 2016 a dividend of EUR 11,304 (EUR 1.58 cents per share) was declared for the operational year 2015, of which EUR 10,302 is paid in Q1 2016 and EUR 1,002 withholding tax will be paid in Q2 2016 (in 2015, a dividend of EUR 3,484 (EUR 0.48 cents per share) was declared and paid for the operational year 2014).

#### **Treasury shares**

In Q1 2016, Marel sold 10.8 million treasury shares for a total amount of EUR 16.3 million in relation to the acquisition of MPS. At end of Q1 2016 Marel has 20.1 million treasury shares (end of Q4 2015: 30.9 million treasury shares).



# **Consolidated Statement of Cash Flows**

Cash flows from operating activities	Notes	YTD 2016	YTD 2015
Result from operations		26,576	16,244
Adjustments to reconcile result from operations to net cash provided by / (used in) operating activities:		20,010	10,211
Depreciation and impairment of property, plant and equipment	11	2,232	2,155
Amortization and impairment of intangible assets	12	9,376	10,994
Loss / (gain) on sale of property, plant and equipment		-	3,382
Changes in non-current receivables		106	78
Working capital provided by / (used in) operating activities		38,290	32,853
Changes in working capital:			
Inventories and production contracts		(7,980)	2,331
Trade and other receivables		(6,704)	(7,860)
Trade and other payables		8,042	11,145
Provisions  Changes in operating assets and liabilities	_	(3,762)	1,046 6,662
Changes in operating assets and nabilities		(10,404)	0,002
Cash generated from operating activities		27,886	39,515
Taxes paid		(1,465)	(3,184)
Interest and finance income		455	53
Interest and finance costs		(20,541)	(4,253)
Net cash from operating activities		6,335	32,131
Cash flows from Investing activities			
Purchase of property, plant and equipment	11	(5,374)	(848)
Investments in intangibles	12	(4,899)	(4,694)
Proceeds from sale of property, plant and equipment		4,162	252
Business combinations net of cash	22	(368,408)	(2,350)
Net cash used in investing activities		(374,519)	(7,640)
Cash flows from financing activities			
Purchase of treasury shares		-	(6,023)
Sale of treasury shares		16,252	1,790
Proceeds from borrowings		343,300	50,000
Repayments of borrowings		(42,500)	(3,426)
Dividends paid	_	(10,302) 306,750	(3,157) 39,184
not oash nom / (used in) imanding activities		300,730	53,104
Net increase (decrease) in net cash		(61,434)	63,675
Exchange (loss) / gain on net cash		(269)	5,453
Net cash at beginning of the period		92,976	24,566
Net cash at end of the period	_	31,273	93,694



### Notes to the Condensed Consolidated Interim Financial Statements

### 1. General information

Marel hf. ("the Company") is a limited liability company incorporated and domiciled in Iceland. The address of its registered office is Austurhraun 9, Garðabær.

The Condensed Consolidated Interim Financial Statements of the Company as at and for the three-month period ended 31 March 2016 comprise the Company and its subsidiaries (together referred to as "the Group" or "Marel"). The Group is a leading global provider of advanced equipment, systems and services for the poultry, fish and meat industries and is involved in the manufacturing, development, distribution and sales of solutions for these industries.

The Condensed Consolidated Interim Financial Statements for the three-month period 31 March 2016 have not been audited by an external auditor.

The Company is listed on the Nasdaq OMX Nordic Iceland exchange.

These Condensed Consolidated Interim Financial Statements have been approved for issue by the Board of Directors on 25 April 2016.

All amounts are in thousands of EUR, unless otherwise stated.

# 2. Basis of preparation

These Condensed Consolidated Interim Financial Statements of the Company and its subsidiaries (the Group) are for the three-month period ended 31 March 2016. These have been prepared in accordance with IAS 34 as adopted by the European Union. The Condensed Consolidated Interim Financial Statements should be read in conjunction with the Group's Annual Consolidated Financial Statements for the year ended 31 December 2015. The Consolidated Financial Statements for the Group for the period ended 31 December 2015 are available upon request from the Company's registered office at Austurhraun 9, Garðabær, Iceland or at www.marel.com.

On 29 January 2016 Marel concluded the acquisition of MPS Holding III B.V. ("MPS") and obtained control through acquiring 100% of the issued shares of MPS. Comparative financial information presented in the Condensed Consolidated Interim Financial Statements does not include information on MPS.

# 3. Accounting policies

The accounting policies adopted are consistent with those of the Annual Consolidated Financial Statements for the year ended 31 December 2015, as described in the Annual Consolidated Financial Statements for the year ended 31 December 2015, except for the below change in accounting policies.

Expenditure to acquire patents, trademarks and licenses is capitalized and amortized using the straight-line method over their useful lives, but not exceeding 8 years, or 11 years in case of trademarks.

In March 2016, Marel announced a new branding strategy. As of that time the industries poultry, meat and fish are united under common Marel brand, with one Marel logo and tag line. As of now, the trade names used in the poultry industry (Marel Stork Poultry Processing) and further processing business (Marel Townsend Further Processing) will be used in product descriptions for equipment and Marel will continue to use these brands in spare parts business. These tradenames will be amortized in 10 years. Consequently Marel started to amortize mentioned trade names as from March 2016. The impact of these amortizations for the period ended 31 March 2016 is EUR 0.1 million.



### 4. Financial management

The Company's policy is to finance its operations in its revenue currencies. More than 99% of Marel's revenues originate outside of Iceland and there is a good currency balance between the company's revenues and costs. Efforts have been made to systematically reduce currency risk in the Company's financing and to reduce interest cost.

In November 2015, the Group entered into a new EUR 670 million facilities agreement with eight international banks, led by ING bank, Rabobank and ABN Amro. The terms and conditions are generally in line with Loan Market Association corporate standards. The new facility was utilized to repay the previous facility from 2010 as well as providing funds for the acquisition of MPS. The facility converts the previous facility into an all senior facility, extends the term to 2020 as well as provides funds for the acquisition of MPS.

The key elements of the financing are:

- A five-year all senior loan and revolver, consisting of a EUR 343 million and a USD 105 million term loan and EUR 225 million multicurrency revolver, with final maturity in November 2020.
- Initial interest terms are EURIBOR/LIBOR + 275 bps, which will vary in line with Marel's leverage ratio (Net debt/EBITDA) at the end of each quarter.

The Group has a financing structure which can accommodate the Group's financing requirements until 2020 with USD and EUR borrowings matching the Group's exposure in these currencies to a large extent.

The facility has an embedded 0% floor in the EURIBOR and LIBOR rates. At the date of utilization of the loans (29 January 2016) the 5 year EURIBOR curve was negative and consequently the floor has intrinsic value at the date of inception. In accordance to IAS 39 Financial Instruments, Marel has separated the embedded derivative from the facility and reports the intrinsic value on a fair value basis as a financial derivative on the Consolidated Statement of Financial Position. For further details see Note 17 and 19.



### 5. Segment information

### **Operating segments**

The identified operating segments comprise the three industries, which are the reporting segments. These operating segments form the basis for managerial decision taking. The following summary describes the operations in each of the Group's reportable segments:

- Poultry processing: Our poultry processing product range offers integrated systems for processing broilers, turkeys and ducks.
- Fish processing: Marel provides advanced equipment and systems for salmon and whitefish processing, both farmed and wild, onboard and ashore.
- Meat processing: Our Meat Industry specializes in the key processes of slaughtering, deboning and trimming, case ready, wastewater treatment and food logistic systems.
- The 'Others' segment includes the holding companies as well as any revenues, result from operations and assets which do not belong to the three core industries.

The reporting entities are reporting their revenues per operating segment based on the industry for which the customer is using Marel's product range. Therefore inter-segment revenues do not exist, only intercompany revenues within the same segment.

Results are monitored and managed at the operating segment level, up to the result from operations. The Group's CEO reviews the internal management reports of each segment on a monthly basis. The business of the Company is not highly seasonable; fluctuations between quarters are mainly due to timing of receiving orders and completion of orders. Decisions on tax and financing structures including cash and cash equivalents are taken at a corporate level, therefore no financial income and expenses nor tax are allocated to the operating segments. The profit or loss per operating segment is the adjusted result from operations (before refocusing costs and amortization of acquisition related intangible assets); finance costs and taxes are reported in the column Total.

Intercompany transactions are entered into at arm's length terms and conditions comparable to those available to unrelated parties. Information on assets per operating segment is reported; however, decisions on liabilities are taken at a corporate level and as such are not included in this disclosure.

The Company has changed its internal reporting structure of the segments and the allocation of operating expenses to these three operating segments from 1 January 2016 to reflect the new organizational structure. Allocation to these three operating segments is mainly done based on a detailed review of equipment revenues and installed base for segments where the customers operate in. The Company is now managed on the basis of three industries with functions that work across all segments to effectively manage business operations. Comparative amounts in this note to the Condensed Consolidated Interim Financial Statements have been restated. The change into three operating segments does not have any impact on consolidated revenue, operational profit or net profit.

### The segment information for the period ended 31 March 2016 is as follows:

	Poultry	Fish	Meat	Others	Total
Third Party Revenues	124,441	31,514	63,256	1,420	220,631
Adjusted result from operations	17,757	2,324	9,522	1,520 _	31,123 (4,547) 26,576 (8,948)
Result before income tax				-	17,628 (3,876) 13,752
Assets  Depreciation and amortization  Of which Impairments	608,072 (4,238)	102,208 (1,092)	654,360 (6,262)	34,704 (16)	1,399,344 (11,608)



### The segment information for the period ended 31 March 2015 is as follows:

	Poultry	Fish	Meat	Others	Total
Third Party Revenues	125,599	31,121	49,738	2,853	209,311
Adjusted result from operations  Refocusing costs  Result from operations  Finance costs - net	19,499	2,636	1,982	(280) —	<b>23,837</b> (7,593) <b>16,244</b> (12)
Result before income tax				_ _	16,232 (3,612) 12,620
Assets  Depreciation and amortization  Of which Impairments	585,169 (4,274)	99,786 (2,378)	136,229 (3,130) (115)	118,135 (3,367) (2,364)	939,319 (13,149) (2,479)

# 6. Refocusing costs

In the Consolidated Statement of Comprehensive Income and Note 5 Segment information, refocusing costs are shown separately in order to give transparency on the ordinary business, excluding these costs. Refocusing costs are defined as the costs in relation to the Simpler, Smarter & Faster program of the Group. This program started in January 2014 and was successfully concluded in 2015 with the following goals:

- Combine business units that serve the same customer needs and rely on the same technical capabilities.
- Optimize the manufacturing footprint to balance utilization of resources within the Company.

The refocusing costs consist of:

	YTD	YTD
	2016	2015
Streamlining Sales, Service, Innovation and Administration	-	320
Manufacturing and Product portfolio optimization	=	6,301
Other costs	=	972
	-	7,593
By nature of cost:		
	YTD	YTD
	2016	2015
Personnel related (severance, outplacement)		2,246
Relocation / building related		227
Depreciation and amortization (including impairments)		115
Divestment		3,795
Other costs		1,210
	-	7,593



Refocusing costs are presented in the Consolidated Statement of Comprehensive Income as follows:

	YTD	YTD
	2016	2015
Cost of sales	-	1,869
Selling and marketing expenses	-	152
Research and development expenses	-	169
Administrative expenses	-	1,609
Other operating income / (expenses)	-	3,794
	-	7.593

# 7. Expenses by nature

	YTD	YTD
	2016	2015
Cost of goods sold	72,700	75,173
Employee benefits	83,871	73,603
Depreciation and amortization	11,608	13,150
Maintenance and rent of buildings and equipment	3,322	4,392
Other	22,554	26,749
	194,055	193,067

### 8. Net Finance costs

	YTD	YTD
Finance costs:	2016	2015
Interest on borrowings	(6,443)	(2,804)
Other finance expenses	(1,616)	(687)
Net foreign exchange transaction losses	(1,021)	-
Subtotal Finance costs	(9,080)	(3,491)
Finance income:		
Interest income	132	53
Net foreign exchange transaction gains		3,426
Subtotal Finance income	132	3,479
Net Finance costs	(8,948)	(12)

The Group's net finance cost increase significantly between years as borrowings increase due to the acquisition of MPS. Interest on borrowings in Q1 2016 is exceptionally high due to one off repayment fee (EUR 2,424) on the junior loan acquired in Q1 2015. Other finance costs in Q1 2016 increase due to new capitalized finance charges in connection with the new facility as well as revaluation of the embedded derivative increases finance cost by EUR 309.



### 9. Income tax

	YTD	YTD
Income tax recognized in the Consolidated Statement of Comprehensive Income	2016	2015
Current tax	(4,148)	(3,651)
Deferred tax	272	39
	(3,876)	(3,612)

The tax on the Group's profit before tax differs from the theoretical amount that would arise using the weighted average tax rate applicable to profits of the consolidated companies as follows:

Reconciliation of effective income tax	YTD 2016	i	YTD 2015	;
		%		%
Result before income tax	17,628		16,232	
Income tax using Iceland rate	(3,526)	20.0	(3,246)	20.0
Effect of tax rates in other jurisdictions	(755)	4.3	(1,834)	11.3
Weighted average applicable tax	(4,281)	24.3	(5,080)	31.3
FX effect Iceland	(64)	0.4	296	(1.8)
R&D tax incentives	811	(4.6)	794	(4.9)
Permanent differences	(36)	0.2	103	(0.6)
Tax losses (un)recognized	(86)	0.5	(25)	0.2
(Impairment)/reversal of tax losses	(11)	0.1	57	(0.4)
Effect of tax rate changes	(54)	0.3	384	(2.4)
Others	(155)	0.9	(141)	0.9
Tax charge included in the profit or loss for the period	(3,876)	22.0	(3,612)	22.3

The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax laws and prior experience.



# 10. Earnings per share

Basic earnings per share is calculated by dividing the net profit attributable to shareholders by the weighted average number of ordinary shares in issue during the period, excluding ordinary shares purchased by the Company and held as treasury shares.

### Basic earnings per share (EUR cent per share)

	YTD	YTD
	2016	2015
Net profit (loss) attributable to Shareholders	13,752	12,620
Weighted average number of outstanding shares in issue (thousands)	711,633	727,778
Basic earnings per share (EUR cent per share)	1.93	1.73
	YTD	YTD
	2016	2015
Comprehensive income attributable to Shareholders	12,181	12,822
Weighted average number of outstanding shares in issue (thousands)	711,633	727,778
Basic earnings per share (EUR cent per share)	1.71	1.76

The diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company has one category of dilutive potential ordinary shares: share options. For the share options a calculation is done to determine the number of shares that could have been acquired at fair value (determined as the average annual market share price of the Company's shares) based on the monetary value of the subscription rights attached to outstanding share options. The number of shares calculated as above is compared with the number of shares that would have been issued assuming the exercise of the share options.

### Diluted earnings per share (EUR cent)

	YTD	YTD
	2016	2015
Net profit (loss) used to determine diluted earnings per share	13,752	12,620
Weighted average number of outstanding shares in issue (thousands)	711,633	727,778
Adjustments for share options (thousands)	3,036	2,203
Weighted average number of outstanding shares for diluted earnings per share (thousands)	714,669	729,981
Diluted earnings per share (EUR cent per share)	1.92	1.73
	YTD 2016	YTD 2015
Comprehensive income used to determine diluted earnings per share	12,181	12,822
Weighted average number of outstanding shares in issue (thousands)	711,633	727,778
Adjustments for share options (thousands)	3,036	2,203
Adjustments for share options (thousands)	3,036 714,669	729,981



# 11. Property, plant and equipment

At 1 January 2016	Land & buildings	Plant & machinery	Vehicles & equipment	Total
Cost	105,966	66,899	40,807	213,672
Accumulated depreciation	(37,952)	(50,457)	(36,258)	(124,667)
Net book amount	68,014	16.442	4,549	89,005
Three months ended 31 March 2016 Opening net book amount	68,014 147	16,442 (20)	4,549 (186)	89,005 (59)
Effect of movements in exchange rates	(194)	(68)	5	(257)
Additions	2,550	2,424	400	5,374
Business combinations, see Note 22	12,519	4,447	375	17,341
Depreciation charge	(680)	(1,125)	(427)	(2,232)
Closing net book amount	82,356	22,100	4,716	109,172
At 31 March 2016	404.000	00.400	00.070	050.000
Cost	124,639	88,120	39,873	252,632
Accumulated depreciation		(66,020)	(35,157)	(143,460)
Net book amount	82,356	22,100	4,716	109,172

Depreciation of property, plant and equipment analyzes as follows in the Consolidated Statement of Comprehensive Income:

	YTD	YTD
	2016	2015
Cost of sales	1,259	1,291
Selling and marketing expenses	164	172
Research and development expenses	73	99
Administrative expenses	736	478
	2,232	2,040



# 12. Intangible assets and Goodwill

		Technology	Customer relations,		
	1	0,	,	Othor	Total ather
		& Develop-			Total other
	Goodwill	ment costs	Trade name	Intangibles	Intangibles
At 1 January 2016	1				
Cost	389,407	148,735	56,842	32,665	238,242
Accumulated amortization	-	(82,204)	(30,201)	(18,819)	(131,224)
Net book amount	389,407	66,531	26,641	13,846	107,018
Three months ended 31 March 2016					
Opening net book amount	389,407	66,531	26,641	13,846	107,018
Business combination, see Note 22	246,133	54,937	120,268	23,600	198,805
Exchange differences	(998)	(430)	(512)	(17)	(959)
Additions	-	3,301	-	1,598	4,899
Amortization charge	-	(3,680)	(2,390)	(3,306)	(9,376)
Closing net book amount	634,542	120,659	144,007	35,721	300,387
-					
At 31 March 2016					
Cost	634,542	206,942	175,919	57,991	440,852
Accumulated amortization	-	(86,283)	(31,912)	(22,270)	(140,465)
Net book amount	634,542	120,659	144,007	35,721	300,387

The additions for 2016 predominantly comprise internally generated assets of EUR 4,899 (31 December 2015: EUR 20,267) for product development costs and for development of software products.

Amortization of intangible assets analyzes as follows in the Consolidated Statement of Comprehensive Income:

	YTD	YTD
	2016	2015
Cost of sales	2,868	20
Selling and marketing expenses	1,508	151
Research and development expenses	3,874	7,062
Administrative expenses	1,126	1,397
	9,376	8,630

### Impairment testing

The Group tested at the end of 2015 whether goodwill and infinite intangible assets had suffered any impairment and the conclusion was there were no triggers indicating that impairment was necessary. At the end of Q1 2016, there is no reason to deviate from the conclusions taken at year-end.



### 13. Deferred income tax

Deferred income taxes are calculated in full on temporary differences under the liability method. The gross movement on the deferred income tax account is as follows:

At 1 January 2016	(5,914)
Exchange differences and changes within the Group	(182)
Consolidated Statement of Comprehensive Income charge (excluding rate change)	326
Effect of change in tax rates	(54)
Business combination, see Note 22	(51,806)
Hedge reserve & translation reserve recognized in other Comprehensive Income	105
At 31 March 2016	(57,525)

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when the deferred income taxes relate to the same fiscal authority.

The following amounts, determined after appropriate offsetting, are shown in the Consolidated Statement of Financial Position.

	31/03	31/12
	2016	2015
Deferred income tax assets	9,539	10,029
Deferred income tax liabilities	(67,064)	(15,943)
	(57,525)	(5,914)

### 14. Inventories

There were no material reversals of write-downs to net realizable value. The write-downs recognized following a recoverability analysis are included in Cost of sales.

### 15. Assets and liabilities held for sale

In 2015, management committed to a plan to transfer production facilities from the Bornholm facility in Denmark to other Marel locations in Denmark and Slovakia, and sell the real estate in Bornholm. The business was serving multiple Marel segments. The real estate was presented as Assets held for sale for EUR 1.6 million as at 31 December 2015. The deal was finalized on 3 June 2015 and the assets have been transferred per 1 January 2016.

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### Assets held for sale

Value 31 December 2015	1,576
Proceeds from sale of production facilities	(1,576)
Value 31 March 2016	



In 2015, management committed to a plan to transfer production facilities from the Des Moines facility in the United States of America to the Gainesville (Georgia) production facility in the United States of America and sell the real estate in Des Moines. The production facility in Des Moines is serving the Meat segment. The real estate was presented as Assets held for sale for EUR 2.2 million as at 31 December 2015 and is valued at the lower of its carrying amount and its fair value less costs to sell. The deal was finalized and assets have been transferred prior to 31 March 2016.

#### Marel Meat Processing Inc.

#### Assets held for sale

Value 31 December 2015	2,223
Proceeds from sale of production facilities	(2,223)
Value 31 March 2016	_

# 16. Equity

Share Capital	Ordinary shares (thousands)	Treasury shares (thousands)	Outstanding number of shares (thousands)
At 1 January 2015	735,569	(6,958)	728,611
Treasury shares - purchased	-	(6,000)	(6,000)
Treasury shares - sold	-	3,122	3,122
At 31 March 2015	735,569	(9,836)	725,733
	100.00%	1.34%	98.66%
Treasury shares - purchased	_	(25,000)	(25,000)
Treasury shares - sold	-	3,933	3,933
At 1 January 2016		(30,903)	704,666
_	100.00%	4.20%	95.80%
Treasury shares - sold		10,800	10,800
At 31 March 2016	735,569	(20,103)	715,466
	100.00%	2.73%	97.27%
		04/00	04/40
Close of chara agrital:		31/03 2016	31/12 2015
Class of share capital:			
Nominal value		6,544	6,445
Share premium		293,204	277,055
Reserve for share based payments		872	864
Total share premium reserve	_	294,076	277,919

The total authorized number of ordinary shares is 735.6 million shares (31 December 2015: 735.6 million shares) with a par value of ISK 1 per share. All issued shares are fully paid. Holders of ordinary shares are entitled to dividends as declared from time to time and are entitled to one vote per share at shareholders meetings of the Company.



# 17. Borrowings

					31/03	31/12
Non-current:					2016	2015
Bank borrowings					493,144	217,272
Finance lease liabilities			•••••			15
					493,157	217,287
Current:					04.440	40.440
Bank borrowings excluding bank overdrafts						18,449
Total borrowings					517,297	235,736
Secured bank loans					517,284	235,721
Finance lease liabilities					•	15
Total borrowings						235,736
Total borrowings					017,207	200,700
	Secured bank	Capitalized finance	Embedded	Finance lease	Total	Total
Liabilities in currency recorded in EUR	loans	charges	Derivative	liabilities	31/03 2016	31/12 2015
		3				
Liabilities in EUR	445,000	(14,160)	(4,585)	-	426,255	131,794
Liabilities in USD	92,805	(2,821)	-	-	89,984	103,927
Liabilities in DKK	1,045	-	-	-	1,045	-
Liabilities in other currencies	=	-	-	13	13	15
	538,850	(16,981)	(4,585)	13	517,297	235,736
Current maturities	(30,000)	4,641	1,219	-	(24,140)	(18,449)
<u>-</u>	508,850	(12,340)	(3,366)	13	493,157	217,287
			Capitalized			
2016		Secured	finance	Embedded	Finance lease	Total
Annual maturity of non-current liabilities:		bank loans	charges	Derivative	liabilities	2016
Year 2017		30,000	(4,641)	(884)	-	24,475
Year 2018		30,000	(4,641)	(1,055)	13	24,317
Year 2019		30,000	(3,058)	(786)	-	26,156
Year 2020		418,850	-	(641)	-	418,209
Year 2021		-	-	-	-	-
Later	····- <u>-</u>	-	-	-	-	
	-	508,850	(12,340)	(3,366)	13	493,157
			Conitalizad			
2015		Secured	Capitalized finance	Embedded	Finance lease	Total
Annual maturity of non-current liabilities:		bank loans	charges	Derivative		2015
Year 2017		20,000	(1,551)	-	-	18,449
Year 2018		150,243	(1,420)	-	15	148,838
Year 2019		50,000		-	-	50,000
Year 2020		-	-	-	-	-
Year 2021		_	-	-	-	-
Later	····- <u></u>	-	-	-	-	
		220,243	(2,971)	-	15	217,287



As of 31 March 2016, interest bearing debt amounted to EUR 538,863 (2015: EUR 240,258), of which EUR 537,818 (2015: EUR 240,258) are secured against shares that Marel hf. holds in certain subsidiaries. Lease liabilities are effectively secured as the rights to the leased asset revert to the lessor in the event of default.

The Group loan agreements contain various restrictive covenants, relating to interest cover and leverage. At 31 March 2016 and at year end 2015 the Group complies with all restrictive covenants.

The Group has the following headroom in committed ancillary facilities:

	31/03	31/12
Floating rate:	2016	2015
- Expiring within one year	-	-
- Expiring beyond one year	77,673	73,517
	77,673	73,517

### 18. Provisions

	Guarantee commitments	Pension commitments *)	Refocusing provisions	Other Provisions	Total
At 1 January 2015	5,381	5,102	5,911	306	16,700
Release	(1,143)	-	(799)	(113)	(2,055)
Additions	2,157	1,715	3,429	560	7,861
Used	130	(443)	(6,495)	204	(6,604)
At 31 December 2015	6,525	6,374	2,046	957	15,902
At 1 January 2016	6,525	6,374	2,046	957	15,902
Release	(418)	-	(14)	(187)	(619)
Business combinations, see Note 22	1,376	111	500	7,547	9,534
Additions	-	87	-	415	502
Used	(52)	104	(1,025)	(444)	(1,417)
At 31 March 2016	7,431	6,676	1,507	8,288	23,902

<sup>\*)</sup> Including the provision for early retirement rights, which has increased to EUR 3,744 at 31 March 2016 (31 December 2015: EUR 3,541).

	31/03	31/12
Analysis of total provisions	2016	2015
Current	17,326	8,959
Non-current	6,576	6,943
	23,902	15,902

24/02

24/42



### 19. Derivative financial instruments

#### Interest-rate swap

To protect Marel from fluctuations in Euribor-EUR-Reuters/Libor-BBA and in accordance with the interest hedge policy Marel has entered into interest rate swaps (the hedging instruments) to receive floating interest and to pay fixed interest.

The notional principal amount of the outstanding interest rate swap contracts at 31 March 2016 was EUR 137,949 (31 December 2015; EUR 139,061).

In relation to the refinancing utilized on the 29 January 2016 Marel plans to enter into further interest rate swaps during Q2 2016 to be in line with its risk management policy to have 50 -70% of its exposure to changes in interest rates hedged for 3 – 5 years.

#### **FX Forwards**

With the acquisitions of MPS, Marel has acquired FX forward contracts with principal of approximately EUR 3.8 million and market to market value of EUR 0.1 million. The forward swaps were used for hedging purposes of projects in USD and CAD. These contracts will be held to maturity and Marel's currency risk policy will be applied for future transactions.

2016	Currency	Principal	Maturity	Interest %
Interest rate SWAP	USD	70,000	2016	1.8%
Interest rate SWAP	EUR	50,000	2016	3.1%
Forward starting interest rate SWAP	USD	55,000	2017	2.4%
Forward starting interest rate SWAP	EUR	6,000	2017	0.8%
Interest rate SWAP	EUR	25,000	2017	0.1%
Forward starting interest rate SWAP	EUR	55,000	2018	0.2%
Forward starting interest rate SWAP	USD	60,000	2018	2.2%
Embedded floor (0,00% cap on interest rates in financing agreements) $\dots$	EUR	445,000	2020	0.0%
FX EUR DKK interest rate SWAP (EUR fixed, DKK floating)	EUR	1,079	2027	5.2%
FX Forwards	Currency	Principal	Maturity	Av. Rate
FX forwards Sell USD Buy EUR	USD	3,936	2016	1.119
FX forwards Sell USD Buy EUR	USD	98	2017	1.552
FX forwards Sell CAD Buy EUR	CAD	308	2016	1.393
2015	Currency	Principal	Maturity	Interest %
Interest rate SWAP	USD	70,000	2016	1.8%
Interest rate SWAP	EUR	50,000	2016	3.1%
Forward starting interest rate SWAP	USD	55,000	2017	2.4%
Forward starting interest rate SWAP	EUR	6,000	2017	0.8%
Interest rate SWAP	EUR	25,000	2017	0.1%
Forward starting interest rate SWAP	EUR	55,000	2018	0.2%
Forward starting interest rate SWAP	USD	60,000	2018	2.2%



### 20. Contingencies

At 31 March 2016 the Group had contingent liabilities in respect of bank and other guarantees and other matters arising in the ordinary course of business from which it is anticipated that no material liabilities will arise. In the ordinary course of business the Group has given guarantees amounting to EUR 45,327 (31 December 2015: EUR 27,822) to third parties.

As part of doing business Marel is involved in claims and litigations, under such indemnities and guarantees. These claims are pending and all are contested. Provisions are recognized when an outflow of economic benefits for settlement is probable and the amount can be estimated reliably. It should be understood that, in light of possible future developments, such as (a) potential additional lawsuits, (b) possible future settlements, and (c) rulings or judgments in pending lawsuits, certain cases may result in additional liabilities and related costs.

At this point in time, we cannot estimate any additional amount of loss or range of loss in excess of the recorded amounts with sufficient certainty to allow such amount or range of amounts to be meaningful. Moreover, if and to the extent that the contingent liabilities materialize, they are often resolved over a number of years and the timing of such payments cannot be predicted with confidence. While the outcome of said cases, claims and disputes cannot be predicted with certainty, we believe, based upon legal advice and information received, that the final outcome will not materially affect our consolidated financial position but could be material to our results of operations or cash flows in any one accounting period.

## 21. Related party transactions

At 31 March 2016 and at 31 December 2015 there are no loans to the members of the Board of Directors and the CEO. In addition, there were no transactions carried out (purchases of goods and services) between the Group and members of the Board of Directors nor the CEO in the three months period ended 31 March 2016 and the year 2015.

### 22. Business combinations

#### Change in Group structure

As of 1 January 2016 three entities in the United States of America, Marel Stork Poultry Processing Inc., Marel Meat Processing Inc. and Marel Inc., have been merged to one legal entity Marel Inc.

#### Acquisition MPS Holding III B.V.

On 29 January 2016 Marel concluded the acquisition of MPS Holding III B.V. ("MPS") and obtained control through acquiring 100% of the issued shares of MPS. MPS is a subsidiary of Marel Holding B.V. The purchase price is approximately EUR 368 million on a debt-free and cash-free basis. There are no contingent consideration arrangements.

MPS is a leading company in primary processing solutions for the pork and beef industry as well as in innovative solutions in waste water treatment and food logistics. The acquisition enhances Marel's position as a leading global provider of advanced equipment and solutions to the poultry, meat and fish industries and is fully in line with the company's previously announced growth strategy. This step will support Marel's full line offering in the meat processing industry.

The amounts recorded for the acquisition as disclosed below are provisional. Immediately after the acquisition date the purchase price allocation activities started. Due to the short timeframe the process is still ongoing and is expected to be finished soon. As a consequence all of the numbers recorded for the acquisition are provisional. Under IFRS 3, adjustments to provisional fair values and goodwill may be made in the period subsequent to the business combination. The period during which such an adjustment is permitted is limited to 12 months from the date of acquisition.



The following table summarizes the major classes of consideration transferred, and recognized provisional amounts of assets acquired and liabilities assumed at the acquisition date.

Property, plant and equipment	17,341
Other intangible assets	198,805
Inventories	16,693
Trade and other receivables	22,924
Cash and cash equivalents	18,384
Assets acquired	274,147
Long-term debt, current and non-current	92,782
Deferred and other tax liabilities	51,644
Production contracts	43,649
Provisions, current and non-current	9,534
Trade and other payables	27,593
Liabilities assumed	225,202
Total net identified assets	48,945
Consideration paid in cash for the transaction on 29 January 2016	
Consideration transferred	295,078
	0.40.400
Goodwill on acquisition (provisional)	246,133

The resulting provisional goodwill from this acquisition is primarily related to the strategic (and cultural) fit with highly complementary product portfolios and geographic presence. The goodwill is not tax deductible.

MPS contributed EUR 29.5 million to revenues for the period and affected result from operations positively.

Amortization of acquisition related intangible assets relate to the following lines in the Consolidated Statement of Comprehensive Income:

	YID
	2016
Cost of sales	2,859
Selling and marketing expenses	1,255
Research and development expenses	433
	4,547

EUR 2.9 million related to the fair value lift up on the order backlog, EUR 1.7 million of amortization of identified intangible assets, and a tax effect of EUR 1.1 million from the period from acquisition to 31 March 2016. The order backlog will be fully amortized in mid-2017, the brand names will be amortized before the end of the year and the other identified intangible assets will be amortized in 20 years.

As part of the acquisition of MPS, Marel acquired the 76% shareholding in MPS France S.A.R.L., France. The share of the profit of this joint venture for the period 29 January 2016 to 31 March 2016 is EUR 10. Equity attributable to this joint venture is EUR 171 at 31 March 2016.



# 23. Events after balance sheet date

None.

# 24. Quarterly results

	Q1 2016	Q4 2015	Q3 2015	Q2 2015	Q1 2015
Revenue	220,631	201,913	189,106	218,272	209,311
Cost of sales	(128,024)	(122,049)	(115,183)	(134,008)	(127,847)
Gross profit	92,607	79,864	73,923	84,264	81,464
Selling and marketing expenses	(30,452)	(28,449)	(24,368)	(29,510)	(28,111)
Research and development expenses	(15,307)	(15,019)	(13,182)	(12,917)	(15,886)
Administrative expenses	(15,806)	(17,984)	(12,184)	(12,168)	(13,619)
Other operating income / (expenses)	81	509	(23)	(10)	(11)
Adjusted result from operations *) Refocusing costs	31,123	18,921 (4,295)	24,166 (1,960)	29,659 (1,122)	23,837 (7,593)
Amortization of acquisition-related intangible assets			<u>-</u>	<u> </u>	<del></del>
Result from operations (EBIT)	26,576	14,626	22,206	28,537	16,244
Net finance costs	(8,948)	(3,544)	(4,877)	(3,474)	(12)
Result before income tax	17,628	11,082	17,329	25,063	16,232
Income tax	(3,876)	(1,220)	(2,631)	(5,547)	(3,612)
Profit (loss) for the period	13,752	9,862	14,698	19,516	12,620
Profit before depreciation & amortization (EBITDA)	38,185	23,599	29,686	38,135	29,393

<sup>\*)</sup> Adjusted result from operations: for 2016 this means adjusted for amortization of acquisition-related intangible assets and for 2015 adjusted for refocusing costs.